

Lighting the Way to Savings!

Introducing the Barnes Distribution
Heavy Duty Lighting Program



LIGHTING THE WAY TO SAVINGS!



The Dark Reality:

The typical Fleet Lighting inventory consists of multiple brands of lights, pigtails, grommets, mini bulbs and other accessories piled high in cardboard boxes in the parts room. It's an inventory with a life of its own! It grows and shrinks and breeds obsolescence on a daily basis. To get all of the lights you need frequently requires multiple vendors which leads to multiple PO's and invoice reconciliation. The mystery that surrounds light identification and application adds to the complexity. Not to mention inventory tracking in the maintenance system this adds another layer of administration to ensure that optimal levels of inventory are maintained. So how do you find your way out of the dark?

Barnes Distribution has the Solution!

We understand that managing heavy-duty lighting products requires organization, warranty administration, application information and product standardization to form, fit and function. We are able to optimize customer inventories in this critical product line through our time proven on site service, highly trained sales personnel, wireless Point of Purchase information and manufacturer support network. Making sense of what you have is what we do. We will take the cost, confusion and complexity out of this product line by creating a custom system and instituting Lean processes allowing you to expedite repairs and keep your trucks on the road.

Our Solution Includes:

- Free Initial Consultation consisting of an Inventory Survey, Cost Analysis and Savings Recommendation Report
- Inventory organization including bar code labeling with cross referencing option
- Dedicated Service Representative providing on-site service to meet your needs
- Single source for all your heavy-duty lighting
- 100% Satisfaction Guarantee

To get started ask your Barnes Distribution Representative today!

Driving out Cost. Driving in Profitability!



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